



Happy Father's Day!

I hope everyone enjoys their Father's Day. I miss my Dad terribly, but fortunately, my Stepdad is visiting, and after I write this newsletter, I will sit on the shores of Lake Champlain and have too many Aperol Spritz's this afternoon.

Last week inflation dominated the markets. It was a turbulent week for sure. I lost a lot of money. I lost more money in five days than my parents made in two or three years combined in their peak earning years.

How did this affect me? Well, not much. Friday, I cooked some pizzas, and we all relaxed after a long week of getting my butt kicked in the markets. Saturday, I hosted my best friend for lunch. I haven't seen him in two years in part due to COVID restrictions. And, as I mentioned today (Sunday), I'm going down by the lake to enjoy the fantastic weather and celebrate Father's Day.

Sometimes markets go down. It doesn't affect me because I religiously follow my stock market systems. Sometimes they lose money. Sometimes they make money. Over time, they always make money.

So I didn't lose anything this week. It's just on paper. I will follow my systems, and I know with 100% certainty that I will come out ahead over time.

I am dispassionate about money. It does not motivate me. Short-term losses are just part of the journey to long-term unbounded wealth.

I struggle with trying to figure out how to get other people to follow the system. Through thick and thin. Through hell or high water.

I have not figured that out yet. The real-time performance since I created the *Micro-Cap Millions* strategy is 217.39% compared with 49.21% for the market.

With the *Risk-O-Meter*, the real-time performance is +344.85%.

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However, this return did come with a 49.54% drawdown. There are no free lunches.

You're not making 200% or 300% in two years without suffering a couple of gutwrenching pullbacks. Nothing goes up in a straight line.

You must follow the system. It's that simple. I can tell people they need to do it, but then they won't. To sort this out, I consulted my board of directors and made an executive decision.

The board consists of just me. I am chairman, president, secretary, and I also mop the floors, clean the toilets, and cook lunch every day.

The decision is this...

I am never, ever, ever, ever, going to market *Micro-Cap Millions* again. Right now, you're in. If you leave, you'll never get back in. You especially won't be able to get in when the returns are +1,000%.

I want to interact with people who can follow a system and understand ebbs and flows in the markets.

Anyone who can't follow a system is destined for mediocrity.

I'm not interested in mediocrity.

Back to inflation...

Since everyone is talking about inflation, I am thinking about what the deflationary situation could be.

Right now, we have a reopening of the economy, but the supply chain is still locked down. There's a mismatch that will get fixed in a few months. When that mismatch is corrected, you could get meager growth.

I read an article recently that stated that workers on the low end of the totem pole have more power in earning wages than at any other time. The article cited people making pizzas getting paid \$20 an hour. That's great if you make pizzas and get paid \$20 an hour. However, in a few months, no one is going to pay \$40 for a pizza. So, we could get a sudden screech to a halt of economic growth.

While the markets reacted negatively to the Federal Reserve this week, let's look at the situation as rational human beings. First, they talked about raising rates two and a half years from now!

Two and a half years!

Of course, this is a complete joke. We all know they cannot raise rates. The *market* may force rates higher, but the Fed won't.

A lot can happen in two and a half years.

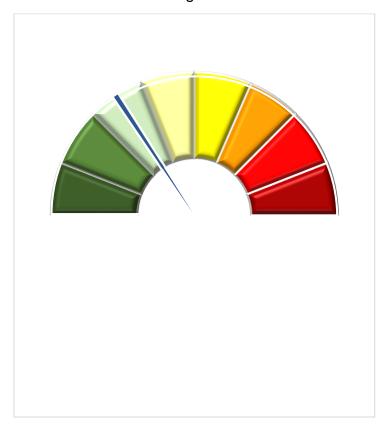
Lost in all the news is that they are still buying \$120 billion a month in Treasuries. The liquidity situation didn't change one bit.

Also, the rest of the world is a complete disaster. This is another reason rates aren't going anywhere.

It's much ado about nothing.

Despite the noise this week, the *Risk-O-Meter* stays on a buy since July 2020. I think this is one of the longest runs for the *Risk-O-Meter* not to issue a sell signal. It's an algorithm, and I do not try to predict it. Credit markets are not raising red flags. Volatility is not raising red flags. Market breadth has been fantastic. There's too much bullishness for sure, but until those people become bears, there's nothing to do.

Sometimes the best thing to do in the market is nothing.



Happy trading,

John

Micro-Cap Millions

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I have attached a *Quick Start Guide* below and will continue to do so for at least a few months as new people come aboard as subscribers. The *User Guide* located in your member area addresses some ways to get started with the micro-cap strategy. I strongly urge you to read it.

I also would suggest being a bit tactical in trading the positions. That means using limit orders or spreading the orders out over a bit of time.

Micro-cap stocks are tiny, and the volume traded can be pretty low. This is not like buying shares of Apple.

This newsletter trades on Monday because the data needed to calculate all of the formulas is updated over the weekend.

There is nothing special about Monday. Fools rush in where angels fear to tread. Be reasonable.

Here's the portfolio for this week:

CRAI CRA International, Inc.

CRD.A Crawford & Company Class A

DLHC DLH Holdings Corp.

HMTV Hemisphere Media Group, Inc.

IHC Independence Holding Company

ISDR Issuer Direct Corp.

MAGIC Magic Software Enterprises Ltd.

Natural Alternatives International,

NAII Inc.

TAIT Taitron Components, Inc. WSTG Wayside Technology Group

Trades:

Buy Independence Holding Company Ticker: IHC)

Sell ALJ Regional Holdings, Inc. (Ticker ALJJ)

A friend of a friend happens to know the CEO of Natural Alternatives International, Inc. (Ticker: NAII). When the stock was listed in the *Micro-Cap Millions* model, it was mentioned to the CEO. I do not know the CEO. I do not want to know the CEO. I will never talk with the CEO. I will never have any affiliation with the company.

That said, the CEO was extremely positive about their position in the marketplace and very bullish on the stock. Of course, next week, the stock could get bounced out of the model because the model is a model.

However, I did want to pass along that NAII might be a company to look at beyond just the model itself.

Mega-Tech Trends

Mega-Tech Trends uses the same strategy but with bigger stocks. Trading these stocks will make life much easier than trading just micro-caps. The trade-off for an easier life is lower returns. That said, the returns in testing and since the real-time launch of this strategy in June 2019 have been very satisfactory.

I do not think you need to sit around monitoring these positions to trade throughout the day. As a suggestion, I'd wait until the market has opened up a little bit and bid / as spreads narrow. Amateurs trade in the first 30 minutes of the day. After that, though, you should be able to set it and forget it.

Here's the portfolio this week:

BCOR Blucora Inc. CIEN Ciena Corp.

Forrester Research,

FORR Inc. HPQ HP, Inc.

Hill-Rom Holdings,

HRC Inc.

IT Gartner, Inc.
LFUS Littlefuse, Inc.
MMS Maximus, Inc.
TBI Trueblue, Inc.

XRAY Dentsply Sirona Inc.

Trades:

Buy Hill-Rom Holdings, Inc. (Ticker; HRC) and Trueblue Inc. (Ticker: TBI)

Sell Iqvia Holdings, Inc. (Ticker: IQV) and UnitedHealth Group, Inc. (ticker: UNH)

QUICK START GUIDE

It's time to get started! In just a few minutes, you'll be on your way to living life on your terms!

There are three ways to implement my strategy: Aggressive, Conservative, and Moderate. I use Option #3, Moderate. Choose the one that is right for you.

Option #1, Aggressive – Go all in. Just buy the stocks that are listed in the newsletter on Monday! It's entirely random whether the Monday you get started will help or hinder your returns. No one knows. But this is the easiest way to get on the program and by far requires the least decision-making. After that, you have one job; stick with the strategy!

Option #2, Conservative – Use the *Risk-O-Meter* and wait until there's a **new** buy signal **after** the next sell signal.

Bottoms are easier to spot than tops because once investors have sold, there's nothing left to sell.

Tops in the market are much harder to see. People can buy, and buy, and buy some more. The *Risk-O-Meter* went on a buy-in July 2020 and remained that way at least through April 2021 as I wrote this. This Bull Market will continue until it stops. **The Risk-O-Meter does not predict. It reacts.**

It could go red next week. Who knows? Some investors are more comfortable buying after a pullback. That's fine. It's up to you. In this case, waiting around would have cost returns of 30% to 50% or more.

The next time the *Risk-O-Meter* goes on a buy after the next sell, the world might look like there are many reasons not to buy stocks.

That will be precisely the time to buy. After that, you have one job; stick with the strategy!

Option #3, Moderate – The middle ground. If the *Risk-O-Meter* is currently on a buy signal, then dollar-cost average over four to six weeks, adding consistent Dollar amounts to your portfolio each Monday, until fully invested. You won't invest everything at the top, and you won't catch the bottom. You will earn an average over the weeks that it takes to build a full position.

After that, you have one job; stick with the strategy! This is the approach I choose in my investing. I never jump in with both feet first. I work into the positions. The exception would be new buy signals after the *Risk-O-Meter* comes off a sell signal, at which point I would get fully invested.

You might have noticed that I repeated one line, "After that, you have one job; stick with the strategy!" There's a reason. The strategy is designed to be just that. It's a strategy.

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It's not a collection of individual stock picks. Of course, you can cherry-pick the stocks in the system if you want. That is your choice. But I don't recommend it.

It's a 10-stock portfolio because the performance is better than a 20-stock portfolio without much change in risk. 10 stocks are much easier to manage. I am all about the path of least resistance.

Of the 10 stocks, some will undoubtedly look more compelling than others. That doesn't mean anything, though. I certainly cannot differentiate which among the 10 stocks will outperform the others.

The best way to follow this strategy is to risk an amount of capital that will not prevent you from remaining invested when there are bumps in the road. There will be losses. There will be times when the system underperforms the broad markets. Often the financial markets feel as if they are designed to test your mental strength. When you jump ship, the ship usually rights itself, and the performance of the strategy starts to move in the right direction.

You must pick an investment approach that suits your own ability to stick with the system. Then you must stick with it through thick, thin, and hell or high water.

Do that, and you'll be way ahead of 99% of the other investors out there.

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