The Sizemore Income Letter

August 10, 2023

Sticky Inflation...

By Charles Lewis Sizemore, CFA



I can't *not* write about inflation. My beat here is income, and any discussion on income has to address inflation. It's the elephant in the room.

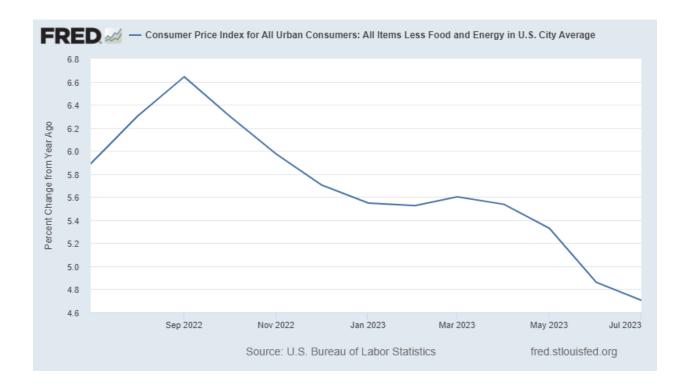
So, let's do it. What's the story with inflation ... and is there hope?

The consumer price inflation (CPI) numbers came out on Thursday, and they were a little less bad than most economists had feared. But they weren't exactly rosy.

The deadline CPI rate actually rose in July, rising to 3.3% from

the 3.1% recorded in June. Core CPI, which excludes food and energy, at least moved the right direction, continuing its trend since March of falling. But at 4.7%, that's still a lot higher than we'd like to see.

As for what's driving it, you can primarily blame housing. Rent growth, while slowing, is still high and pulling the index higher.



The Fed is now at the end of what monetary policy can do. Powell can't pull a level and make a new housing subdivision spring out of nowhere. That's something that the private sector has to figure out. The only thing the Fed can do to help moderate housing prices is to jack up rates so high that it causes a recession deep enough to force people out of the housing market and back into their parents' basements.

And really, do you see Powell (or any Fed chairman) having the desire to do that?

This is a long way of saying that inflation will be with us for a while.

All else equal, inflation should be helping our real estate holdings, as most REITs have rest escalators designed to keep their cash flows a step ahead of inflation. Unfortunately, Mr. Market seems to be fixated elsewhere. REIT prices have really been pressured of late due rising bond yields. Apart from making financing more expensive, higher market yields make REITs and other income vehicles less competitive vis-à-vis bonds.

Whatever. Which would you rather have? A bond that pays 5% but will never increase its payout over its life or a solid REIT paying a similar amount but with the potential to increase its payout every year via rising dividends?

I think you know my answer.

My portfolio is heavy in REITs at the moment, as that is where I see the value. We're down in most of the REITs, but we're still above out stop losses. And I'm viewing this selloff as an opportunity.

My all-time favorite stock Realty Income (NYSE: O) now yields over 5%. If you don't already own shares (and even if you do!) I consider this a great opportunity to buy more. While I suppose stranger things have happened, I'm struggling to imagine a scenario in which, five years from now, we won't be wildly thrilled to have bought more shares today.

Realty Income is a buy. Take advantage of the market's shortsightedness to add one of the great wealth creators of our time.

On that note, I'm calling it for the week. Have a great weekend, and keep cashing those dividend checks!

Charles Sime

Charles Lewis Sizemore, CFA

P.S.: Apart from writing this newsletter, I run a full-service wealth management firm along with my colleagues. At **Sizemore Capital Management**, we build income portfolios like those I write about in the *Sizemore Income Letter*. But we also do a lot more than that. We manage a suite of <u>low-volatility strategies</u> offering low correlation

to the S&P 500. If you'd like for me to take a look at your portfolio and offer some recommendations, contact me at <u>info@sizemorecapital.com</u>.

| Stock | Ticker | Entry Date | Buy Price | Recent Price | Stop Loss | Yield | ulative idends | Total Return | IRA Friendly? | Action |
|---|--------|------------|--------------|-----------------|-----------|--------|-------------------|-----------------|------------------|--------|
| Essential Properties Realty Trust | EPRT | 8/4/2023 | \$23.59 | \$24.05 | \$18.10 | 4.61% | \$ - | 1.95% | Yes | Buy |
| National Storage Affiliates Trust | NSA | 6/30/2023 | \$34.82 | \$31.98 | \$26.98 | 7.00% | \$ - | -8.16% | Yes | Buy |
| Nintendo Company Ltd | NTDOY | 5/26/2023 | \$10.69 | \$10.73 | \$8.34 | 3.49% | \$ - | 0.37% | Yes | Buy |
| W.P. Carey Inc | WPC | 4/26/2023 | \$73.59 | \$66.54 | \$59.92 | 6.41% | \$ 1.07 | -8.13% | Yes | Buy |
| Nuveen Real Estate Income Fund | JRS | 1/30/2023 | \$8.46 | \$7.45 | \$6.41 | 9.77% | \$ 0.34 | -7.92% | Yes | Buy |
| iShares MSCI Brazil ETF | EWZ | 12/26/2022 | \$28.79 | \$31.79 | \$20.15 | 11.04% | \$ - | 10.42% | Yes | Buy |
| Atlantica Sustainable Infrastructure | AY | 11/22/2022 | \$27.75 | \$22.83 | \$20.41 | 7.71% | \$ 1.34 | -12.92% | Yes | Buy |
| Cheniere Energy Partners | CQP | 8/4/2022 | \$46.49 | \$48.72 | \$41.42 | 7.16% | \$ 1.07 | 7.10% | No | Buy |
| Citigroup Inc | C | 6/23/2022 | \$47.34 | \$44.34 | \$36.00 | 4.60% | \$ 1.02 | -4.18% | Yes | Buy |
| ONEOK, Inc. | OKE | 4/28/222 | \$65.50 | \$65.15 | \$47.91 | 5.74% | \$ 2.81 | 3.75% | Yes | Buy |
| Energy Transfer Partners | ET | 12/27/2021 | \$8.16 | \$13.07 | \$8.59 | 7.04% | \$ 0.87 | 70.83% | No | Buy |
| EPR Properties | EPR | 11/29/2021 | \$47.78 | \$42.98 | \$33.92 | 7.68% | \$ 3.20 | -3.35% | Yes | Buy |
| Chevron Corporation | CVX | 9/30/2021 | \$103.33 | \$160.83 | \$132.62 | 3.53% | \$ 7.02 | 62.44% | Yes | Buy |
| ClearBridge Energy Midstream Opportunity | EMO | 5/26/2021 | \$21.94 | \$31.98 | \$20.49 | 6.38% | \$ 2.68 | 57.98% | Yes | Buy |

The Sizemore Income Letter Portfolio

The Forever Portfolio

| Stock | Ticker | Entry Date | D | / Price | Recent Price | Stop Loss | Yield | nulative vidends | Total Return | IRA Friendly? |
|--------------------------------|--------|------------|----|---------|-----------------|--------------|-------|---------------------|-----------------|------------------|
| National Retail Properties | NNN | 9/29/2022 | \$ | 39.07 | \$ 39.9 | | 5.51% | 1.10 | 5.09% | · · · |
| Conagra Brands | CAG | 6/23/2022 | \$ | 32.47 | \$ 31.0 | | 4.25% | 0.99 | -1.29% | Yes |
| The Clorox Company | CLX | 6/23/2022 | \$ | 132.28 | \$ 160.4 | | 2.94% | 3.54 | 24.00% | |
| Campbell Soup Company | CPB | 6/23/2022 | \$ | 47.04 | \$ 44.0 | | 3.36% | 1.11 | -4.07% | Yes |
| Flowers Foods | FLO | 6/23/2022 | \$ | 24.97 | \$ 24.7 | 7 None | 3.55% | 0.44 | 0.98% | Yes |
| General Mills | GIS | 6/23/2022 | \$ | 67.90 | \$ 72.3 | 8 None | 2.98% | \$ 1.62 | 8.98% | Yes |
| J.M. Smucker Company | SJM | 6/23/2022 | \$ | 123.83 | \$ 147.3 | 2 None | 2.77% | \$ 3.06 | 21.44% | Yes |
| Target Corporation | TGT | 6/23/2022 | \$ | 141.08 | \$ 130.9 | 2 None | 3.30% | \$ 3.24 | -4.91% | Yes |
| Coca-Cola Company | ко | 4/27/2022 | \$ | 65.56 | \$ 60.9 | 2 None | 2.89% | \$ 1.32 | -5.06% | Yes |
| Prologis | PLD | 10/29/2021 | \$ | 146.67 | \$ 122.1 | 6 None | 2.59% | \$ 3.79 | -14.13% | Yes |
| Crown Castle International | CCI | 10/29/2021 | \$ | 181.90 | \$ 104.6 | 9 None | 5.62% | \$ 7.45 | -38.35% | Yes |
| Philip Morris International | PM | 3/30/2021 | \$ | 89.35 | \$ 96.8 | 4 None | 5.25% | \$ 7.49 | 16.77% | Yes |
| Altria Group | MO | 3/19/2020 | \$ | 37.10 | \$ 43.9 | 2 None | 8.56% | \$ 10.60 | 46.95% | Yes |
| Realty Income | 0 | 3/19/2020 | \$ | 48.08 | \$ 58.7 | 9 None | 5.10% | \$ 8.40 | 39.75% | Yes |
| AT&T | Т | 3/19/2020 | \$ | 31.15 | \$ 14.1 | 7 None | 7.83% | \$ 5.79 | -35.92% | Yes |
| Enterprise Products Partners | EPD | 3/19/2020 | \$ | 14.52 | \$ 26.6 | 4 None | 7.13% | \$ 5.51 | 121.38% | No |
| Kinder Morgan | KMI | 3/19/2020 | \$ | 11.20 | \$ 17.5 | 4 None | 6.33% | \$ 3.24 | 85.57% | Yes |
| Ventas | VTR | 3/19/2020 | \$ | 19.98 | \$ 43.5 | 6 None | 4.13% | \$ 5.74 | 146.76% | Yes |
| Public Storage | PSA | 3/19/2020 | \$ | 187.60 | \$ 284.7 | 0 None | 2.81% | \$ 35.15 | 70.50% | Yes |
| International Paper | IP | 3/19/2020 | \$ | 30.13 | \$ 35.5 | 5 None | 5.20% | \$ 4.77 | 33.81% | Yes |
| STAG Industrial | STAG | 3/19/2020 | \$ | 21.71 | \$ 35.5 | 7 None | 4.10% | \$ 4.23 | 83.34% | Yes |
| Retail Opportunity Investments | ROIC | 3/19/2020 | \$ | 7.25 | \$ 14.6 | 4 None | 4.10% | \$ 1.27 | 119.45% | Yes |

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